Contract GS-10F-0072T – Soil and Land Use Technology, Inc.

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Ordering

To discuss or order any of our services, contact Dr. David M. Heisler in any of the following ways:

By telephone

(301) 595-3783

By fax

(301) 595-3787

By email

dheisler@salutinc.com

By mail

Dr. David M. Heisler
Soil and Land Use Technology, Inc.
4740 Corridor Place, Suite E
Beltsville, MD 20705

Disaster Recovery

Section 833 of the National Defense Authorization Act allows state and local governments to purchase products and services to facilitate recover from a major disaster. The following SINs include Recovery Purchasing:

- 899-1RC
- 899-2RC
- 899-3RC
- 899-4RC
- 899-8RC

Specific Services Offered

SIN 899-1, 899-1RC: ENVIRONMENTAL PLANNING SERVICES & DOCUMENTATION

- Program and Project Management
- Health and Safety Planning and Oversight
- Phase I and II Environmental Site Assessments
- Endangered Species and/or Wetlands Analysis
- Archeological and/or Cultural Resource Management Plans
- Economic, Technical and/or Risk Analysis

SIN 899-2, 899-2RC: ENVIRONMENTAL COMPLIANCE SERVICES

- Program and Project Management
- Health and Safety Planning and Oversight
- Environmental Compliance Audits
- Compliance Management and/or Contingency Planning
- Permitting
- Spill Prevention/Control and Countermeasure Plans
- Pollution Prevention Surveys

SIN 899-3, 899-3RC: ENVIRONMENTAL OCCUPATIONAL TRAINING SERVICES

- Asbestos Supervisor Initial
- Asbestos Supervisor Refresher
- Asbestos Worker English Initial
- Asbestos Worker English Refresher
- Asbestos Worker Spanish Initial
- Asbestos Worker Spanish Refresher
- Asbestos Inspector Initial
- Asbestos Inspector Refresher
- Asbestos Management Planner Initial
- Asbestos Management Planner Refresher
- Hazardous Waste Operations Worker Initial in Spanish
- Hazardous Waste Operations Worker Refresher in Spanish

SIN 899-3, 899-3RC: ENVIRONMENTAL OCCUPATIONAL TRAINING SERVICES (continued)

- Hazardous Waste Operations Worker Initial
- Hazardous Waste Operations Worker Refresher
- Underground Storage Tank
- Asbestos O & M Initial
- Mold Remediation worker initial for students WITHOUT asbestos, lead, or Hazardous Waste Operations certification
- Asbestos Awareness
- Hazardous Waste Operations Supervisor Refresher
- Hazardous Waste Operations Supervisor Initial

SIN 899-4, 899-4RC: WASTE MANAGEMENT SERVICES:

- Program and Project Management
- Health and Safety Planning and Oversight
- Data Collection, Feasibility or Risk Analysis
- RCRA/CERCLA Site Investigation
- Waste Characterization and Source Reduction Studies
- Waste Management Plans and/or Surveys
- Waste Minimization/Pollution Prevention Initiatives

SIN 899-8, 899-8RC: REMEDIATION SERVICES

- Program and Project Management
- Health and Safety Planning and Oversight
- Preparation, Characterization, Field Investigation, Conservation and Closure of Site.
- Long Term Monitoring/Long Term Operation (LTM/LTO)
- Containment, Monitoring and/or Reduction of Hazardous Waste Sites
- UST/AST Removal
- Air Monitoring

Pricing

Hourly labor rates for performing all of the above services (except SIN 899-3: ENVIRONMENTAL OCCUPATIONAL TRAINING SERVICES and SIN 899-3RC) are shown in the table below. Travel costs will be in accordance with the Joint Travel Regulation. Equipment, material, and other direct costs will be negotiated for each task.

Labor Category	2007	2008	2009	2010	2011
Principal	$121.52	$125.58	$129.77	$134.11	$138.59
Project Manager	$85.31	$88.16	$91.10	$94.15	$97.29
Senior Engineer/Scientist	$97.49	$100.75	$104.11	$107.59	$111.18
Engineer/Scientist	$80.85	$83.55	$86.34	$89.22	$92.20
Technician	$49.00	$50.64	$52.33	$54.08	$55.88
Certified Industrial Hygienist	$99.22	$102.53	$105.95	$109.49	$113.15
Senior Inspector	$63.67	$65.80	$67.99	$70.27	$72.61
Inspector	$39.20	$40.51	$41.86	$43.26	$44.71
Quality Assurance Specialist	$50.90	$52.60	$54.36	$56.17	$58.05
CADD Operator	$39.00	$40.31	$41.65	$43.04	$44.48
Field Supervisor	$64.41	$66.56	$68.78	$71.08	$73.45
Field Crew Member	$45.23	$46.74	$48.30	$49.91	$51.58
Administrative Assistant	$42.83	$44.26	$45.73	$47.26	$48.84
Clerk	$27.78	$28.71	$29.67	$30.66	$31.68

The responsibilities and minimum qualifications of each labor category begin on the next page.

Labor Category Definitions

Principal

The Principal will be responsible for ensuring that SaLUT has the resources to successfully execute this contract. The Principal will also liaise with the Government to determine the quality of SaLUT's work and work to achieve continuous improvement in all aspects of contract performance and thus better serve the Government. Specific responsibilities include the following:

- Managing overall contract compliance with scope, schedule, and budget
- Approving/preparing contract management plan and administration procedures
- Planning long-term resource allocation acquisition
- Providing corporate level leadership and direction
- Coordinating responses to request for fee proposal

Project Manager

The Project Manager will have the following responsibilities:

- Collaborating with subconsultants on contractual and performance issues
- Receiving and reviewing new task order assignments
- Directing staff in implementing assignments
- Coordinating submission of progress reports and invoices
- Attending kickoff meetings/review conferences
- Alerting QA team of new delivery order assignments
- Managing project team to support delivery order requirements
- Preparing fee proposal
- Developing work plans, project schedule, and deliverable review schedule
- Scheduling and directing kickoff meetings and review conferences
- Preparing monthly progress reports
- Technical management of subcontractors in specific delivery orders

The Project Manager will be a senior management staff member of SaLUT. The Project Manager must possess the following minimum qualifications:

- Bachelor's degree in scientific or engineering discipline
- Minimum three years management experience

Senior Engineer/Scientist

The Senior Engineer /Scientist will be tasked with:

- Serving as the primary technical POC on project related activities
- Directing day-to-day tasks of project team
- Developing high quality deliverables
- Ensuring schedule and budget compliance
- Assisting Project Manager in negotiations for new task orders
- Technical expertise in related fields

The Senior Engineer/Scientist must possess the following minimum qualifications:

- Bachelor's degree in discipline appropriate to the task
- Minimum ten years of experience
- Professional Engineer license, Certified Safety Professional, or Certified Industrial Hygienist or other higher education as appropriate to the person's field and that task

Engineer/Scientist

The Engineer/Scientist will be tasked with:

- Performing analytical calculations
- Developing work plans and field sampling and analysis plans
- Preparing plans and specifications
- Directing technicians and field crews
- Preparing reports
- Conducting technical presentations

The Engineer/Scientist must possess the following minimum qualifications:

- Bachelor's degree in a related discipline
- Minimum two years of experience

Technician

The Technician will be responsible for:

- Performing technical work under the direction of a Senior Engineer/Scientist or Engineer/Scientist
- Documenting tests and other activities

A Technician must possess the following minimum qualifications:

- Certifications or formal training required by responsible regulatory agencies
- High school diploma and four years of experience

  or
- Associates degree and two years of experience

  or
- Bachelor's degree and one year of experience.

Certified Industrial Hygienist

The Certified Industrial Hygienist will be responsible for:

- Performing activity hazard analyses for every project
- Preparing site specific health and safety plans
- Providing training to employees
- Performing periodic safety audits/surveys
- Conducting or supervising complex industrial hygiene projects

The Certified Industrial Hygienist must possess the following minimum qualifications:

- Bachelor's degree in scientific or engineering discipline
- Five years of experience
- Certified Industrial Hygienist certification obtained by examination from the American Board of Industrial Hygienists (ABIH)

Senior Inspector

The Senior Inspector will be responsible for:

- Overseeing field work to ensure client needs are met
- Collecting samples and/or conducting tests
- Assessing field conditions
- Conducting surveys
- Managing situations with technical complexity
- Supervising the work of junior staff

The Senior Inspector must possess the following minimum qualifications:

- Bachelor's degree in scientific or engineering discipline
- Minimum five years of experience
- Certifications or formal training required by responsible regulatory agencies

Inspector

The Inspector will be responsible for

- Collecting samples and/or conducting tests
- Assessing field conditions
- Conducting surveys
- Working under the supervision of the Senior Inspector

The Inspector must possess the following minimum qualifications:

- High school diploma and a minimum three years of experience OR Bachelor's degree and a minimum of 1 year of experience
- Certifications or formal training required by responsible regulatory agencies

Quality Assurance Specialist

The Quality Assurance Specialist will be responsible for:

- Conducting field inspection of SaLUT's technical performance
- Working independently of project staff and reporting to executive management
- Reviewing deliverables for quality, responsiveness, consistency

The Quality Assurance Specialist must possess the following minimum qualifications:

- Bachelor's degree
- Minimum three years of experience

CADD Operator

The CADD Operator will be responsible for:

- Drafting of computer-based drawings

The CADD Operator must possess the following minimum qualifications:

- College or other technical training in CADD and one year of experience; OR a minimum of two years of direct CADD experience

Field Supervisor

The Field Supervisor will be responsible for:

- Directing work of the field crew
- Taking responsibility for all technical work performed by the field crew

The Field Supervisor must possess the following minimum qualifications:

- Certifications or formal training required by responsible regulatory agencies
- High school diploma and nine years of experience

  or
- Bachelor's degree and three years of experience.

Field Crew Member

The Field Crew Member will be responsible for:

- Performing technical work in the field

The Field Crew Member must possess the following minimum qualifications:

- High school diploma
- Certifications or formal training required by responsible regulatory agencies

Administrative Assistant

The Administrative Assistant will be responsible for:

- Creating record systems
- Managing day-to-day office activities
- Accounting and bookkeeping
- Supervising clerks

The Administrative Assistant must possess the following minimum qualifications:

- High school diploma
- Minimum of five years of experience

Clerk

The Clerk will be responsible for:

- Entering data, filing, faxing, photocopying and other daily office tasks

The Clerk must possess the following minimum qualifications:

- High school diploma
- Two years of experience

Training Course Pricing

The table below provides the pricing for each training course. Detailed information on each course, including content, number of students, course length, etc., follows the table.

Training Course	Through 2011
Mold Remediation for students WITH asbestos, lead, or HAZWOPER certification	$999.00
Mold Remediation for students WITHOUT asbestos, lead, or HAZWOPER certification	$2,450.00
Asbestos Awareness	$196.00
Asbestos Supervisor Initial	$2,352.00
Asbestos Supervisor Refresher	$686.00
Asbestos Worker English Initial	$3,430.00
Asbestos Worker English Refresher	$583.00
Asbestos Worker Spanish Initial	$3,430.00
Asbestos Worker Spanish Refresher	$583.00
Asbestos Inspector Initial	$2,401.00
Asbestos Inspector Refresher	$480.00
Asbestos Management Planner Initial	$882.00
Asbestos Management Planner Refresher	$588.00
HAZWOPER Worker Initial in Spanish	$2,940.00
HAZWOPER Worker Refresher in Spanish	$823.00
HAZWOPER Worker Initial	$2,940.00
HAZWOPER Worker Refresher	$823.00
Underground Storage Tank	$5,880.00
Asbestos Operation and Maintenance Initial	$1,543.00
Asbestos Operation and Maintenance Refresher	$480.00
Asbestos Project Designer Initial	$1,960.00
Asbestos Project Designer Refresher	$588.00

Training Course Descriptions

Title of Course:	MOLD REMEDIATION TRAINING for students **WITH** asbestos, lead, or HAZWOPER certification	**Length of Course:**	1 DAY
Total Price of Course:	$ 999.00	**Minimum Number of Participants:**	10
		Maximum Number of Participants:	25
Price per each additional participant in excess of the minimum			$ 100.00

Description of course: SaLUT's one day mold remediation course is designed for individuals with previous experience in asbestos, lead, or hazardous materials remediation and is intended for individuals who are remediating mold contaminated building materials. The course is based on best practices currently utilized in the industry and provides students with information of the most effective means of eliminating mold growth from contaminated building materials. Topics covered in class include discussions on PPE, containment of mold and mold spores, remediation equipment, sampling techniques and strategies, and identification of hidden sources of mold in HVAC and other building systems. The course concludes with a 50 question comprehensive examination to evaluate students understanding of the course principles.

Upon completion of the course the students are issued Mold Remediation certificates and laminated wallet Mold Remediation ID cards.

Title of Course:	MOLD REMEDIATION TRAINING for students **WITHOUT** asbestos, lead, or HAZWOPER certification	**Length of Course:**	3 DAY
Total Price of Course:	$ 2,450.00	**Minimum Number of Participants:**	10
		Maximum Number of Participants:	25
Price per each additional participant in excess of the minimum			$ 245.00

Description of course: SaLUT's three day mold remediation course is designed for individuals with no previous experience in asbestos, lead, or hazardous materials remediation and is intended for individuals who are remediating mold contaminated building materials. The course is based on best practices currently utilized in the industry and provides students with information of the most effective means of eliminating mold growth from contaminated building materials. This course is similar to one day mold remediation course, but provides a more in-depth discussion of the course topics. Topics covered in class include discussions on PPE, containment of mold and mold spores, remediation equipment, sampling techniques and strategies, and identification of hidden sources of mold in HVAC and other building systems. This course also includes hands-on training in which the students learn to select and don appropriate PPE and perform basic remediation tasks. The course concludes with a 50 question comprehensive examination to evaluate students understanding of the course principles.

Upon completion of the course the students are issued Mold Remediation certificates and laminated wallet Mold Remediation ID cards.

Title of Course:	ASBESTOS AWARENESS TRAINING	**Length of Course:**	2 HOURS
Total Price of Course:	$ 196.00	**Minimum Number of Participants:**	10
		Maximum Number of Participants:	25
Price per each additional participant in excess of the minimum			$ 10.00

Description of course: This course is designed to provided a basic level of asbestos knowledge to employees who may come in contact with asbestos containing material (ACM) during the course of daily maintenance activities. Topics covered in this course include: identification of suspect ACMs (both friable and non-friable), health effects of asbestos exposure, hazard communication, avoiding damaging ACMs, prevention of personal exposure and environmental contamination, and a discussion of recommendations and requirements regarding a variety of housekeeping activities. This course includes a brief exam at the completion to evaluate the students understanding of the concepts covered in this course.

Title of Course:	ASBESTOS SUPERVISOR INITIAL TRAINING	**Length of Course:**	40 HOUR
Total Price of Course:	$ 2,352.00	**Minimum Number of Participants:**	6
		Maximum Number of Participants:	25
Price per each additional participant in excess of the minimum			$ 392.00

Description of course: This course is designed to train asbestos abatement personnel to work as supervisors on asbestos abatement projects. The course provides 40 hours of training over a five day period. The course is divided into two distinct phases: classroom instruction and hands-on practical training. Topics covered in the classroom include a description of the physical characteristics of asbestos and ACMs, the routes of exposure, health effects of exposure, other potential hazards found on construction sites, medical surveillance programs, personal protective equipment (including protective clothing and respiratory protection), asbestos fiber control options, work practices, (including containment construction, use of wet methods and negative air systems, clean-up and disposal, and replacement of removed materials), air sampling techniques and strategies, mini-enclosures, and glovebags. Additionally, students are provided with copies of pertinent local, state, and federal guidelines regarding asbestos, and each guideline is thoroughly reviewed to familiarize the students with the materials. The class also includes extensive discussions on supervisory techniques, interpreting, understanding, and complying with contract specifications, and familiarizes the students with state-of-the-art work practices that are being considered for elimination of ACM waste. The hands-on training in the course allows the students the opportunity to obtain practical knowledge of the subjects covered in the class. Students participate in the construction of a full asbestos containment, a mini-enclosure, and prepare glovebag containments. Students are then given the opportunity to perform a simulated abatement of ACM, covering all phases of an abatement project from removal through encapsulation, clearance sampling, and containment disassembly and disposal. Students are also given the opportunity to handle a variety of PPE and are required to inspect, disassemble, clean, and reassemble a variety of respirators.

This course concludes with a comprehensive 100 question examination to evaluate the students' understanding of the information provided in class. Successful completion of this class results in the students being issued an AHERA Supervisor's certificate and a MD State Asbestos Supervisor's License. SaLUT's asbestos training program is accredited in MD, VA, and is recognized by the District of Columbia.

Title of Course:	ASBESTOS SUPERVISOR REFRESHER TRAINING	**Length of Course:**	8 HOURS
Total Price of Course:	$ 686.00	**Minimum Number of Participants:**	7
		Maximum Number of Participants:	25
Price per each additional participant in excess of the minimum			$ 98.00

Description of course: In SaLUT's Asbestos Supervisor Refresher course students are given a review of materials covered within the Asbestos Supervisor Initial Training course. Review topics include a discussions of the physical characteristics of asbestos and ACMs, the routes of exposure, health effects of exposure, other potential hazards found on construction sites, medical surveillance programs, personal protective equipment (including protective clothing and respiratory protection), asbestos fiber control options, work practices, (including containment construction, use of wet methods and negative air systems, clean-up and disposal, and replacement of removed materials), air sampling techniques and strategies, mini-enclosures, and glovebags. Students review the regulatory requirements of the local, state, and federal agencies involved in the asbestos maintenance, removal, transportation, and disposal industries. Particular emphasis is placed on ensuring that students are familiarized with any changes in the regulations that have been implemented within the last two years. Students are encouraged to share their experiences on asbestos projects and to ask questions regarding specific projects to help them relate the regulatory and legal aspects of the course to their practical experiences on job sites. The course concludes with a 50 question review exam. Students are issued an AHERA Supervisor's certificate and a MD State Asbestos Supervisor's License. SaLUT's asbestos training program is accredited in MD, VA, and is recognized by DC.

Title of Course:	ASBESTOS WORKER ENGLISH INITIAL TRAINING	**Length of Course:**	32 HOUR
Total Price of Course:	$ 3,430.00	**Minimum Number of Participants:**	10
		Maximum Number of Participants:	25
Price per each additional participant in excess of the minimum			$ 343.00

Description of course: This course trains asbestos abatement personnel to work on asbestos abatement projects. The course is divided into two distinct phases; classroom instruction and hands-on practical training. Topics include a description of the physical characteristics of asbestos and ACMs, the routes of exposure, health effects of exposure, other potential hazards found on construction sites, medical surveillance programs, personal protective equipment (including protective clothing and respiratory protection), asbestos fiber control options, work practices, (including containment construction, use of wet methods and negative air systems, clean-up and disposal, and replacement of removed materials), air sampling techniques and strategies, mini-enclosures, and glovebags. Students are provided with copies of pertinent local, state, and federal guidelines regarding asbestos, and each guideline is thoroughly reviewed to familiarize the students with the materials. The class also familiarizes the students with state-of-the-art work practices that are being considered for elimination of ACM waste. Hands-on training allows the students to obtain practical knowledge of the subjects covered in the class. Students construct a full asbestos containment, a mini-enclosure, and glovebag containments. Students are given the opportunity to perform a simulated abatement of ACM. This course concludes with a comprehensive exam. Successful students are issued an AHERA Asbestos Worker's certificate & MD Asbestos Worker License. Our training program is accredited in MD, VA & recognized by DC.

Title of Course:	ASBESTOS WORKER ENGLISH REFRESHER TRAINING	**Length of Course:**	8 HOUR
Total Price of Course:	$ 583.00	**Minimum Number of Participants:**	7
		Maximum Number of Participants:	25
Price per each additional participant in excess of the minimum			$ 83.00

Description of course: In SaLUT's Asbestos Worker English Refresher course students are given a review of materials covered within the Asbestos Worker English Initial Training course. Review topics include a discussions of the physical characteristics of asbestos and ACMs, the routes of exposure, health effects of exposure, other potential hazards found on construction sites, medical surveillance programs, personal protective equipment (including protective clothing and respiratory protection), asbestos fiber control options, work practices, (including containment construction, use of wet methods and negative air systems, clean-up and disposal, and replacement of removed materials), air sampling techniques and strategies, mini-enclosures, and glovebags. Students review the regulatory requirements of the local, state, and federal agencies involved in the asbestos maintenance, removal, transportation, and disposal industries. Particular emphasis is placed on ensuring that students are familiarized with any changes in the regulations that have been implemented within the last two years. Students are encouraged to share their experiences on asbestos projects and to ask questions. The course concludes with a 25 question review exam. Students are issued an AHERA Worker's certificate and a MD State Asbestos Worker License. SaLUT's asbestos training program is accredited in MD, VA, and is recognized by DC.

Title of Course:	ASBESTOS WORKER SPANISH INITIAL TRAINING	**Length of Course:**	32 HOUR
Total Price of Course:	$ 3,430.00	**Minimum Number of Participants:**	10
		Maximum Number of Participants:	25
Price per each additional participant in excess of the minimum			$ 343.00

Description of course: This course is designed to train Spanish speaking asbestos abatement personnel to work on asbestos abatement projects. All instruction and the examination are in Spanish. The course is divided into two distinct phases; classroom instruction and hands-on practical training. Topics include a description of the physical characteristics of asbestos and ACMs, the routes of exposure, health effects of exposure, other potential hazards found on construction sites, medical surveillance programs, personal protective equipment (including protective clothing and respiratory protection), asbestos fiber control options, work practices, (including containment construction, use of wet methods and negative air systems, clean-up and disposal, and replacement of removed materials), air sampling techniques and strategies, mini-enclosures, and glovebags. Students are provided with copies of pertinent local, state, and federal guidelines regarding asbestos, and each guideline is thoroughly reviewed to familiarize the students with the materials. The class familiarizes the students with state-of-the-art work practices that are being considered for elimination of ACM waste. Hands-on training allows the students to obtain practical knowledge of the subjects covered in the class. Students construct a full asbestos containment, a mini-enclosure, and glovebag containments. Students are given the opportunity to perform a simulated abatement of ACM. This course concludes with a comprehensive exam. Successful students are issued an AHERA Spanish Asbestos Worker's certificate & a MD Spanish Asbestos Worker License. Our training program is accredited in MD, VA & recognized by DC.

Title of Course:	ASBESTOS WORKER SPANISH REFRESHER TRAINING	**Length of Course:**	8 HOUR
Total Price of Course:	$ 583.00	**Minimum Number of Participants:**	7
		Maximum Number of Participants:	25
Price per each additional participant in excess of the minimum			$ 83.00

Description of course: In SaLUT's Asbestos Worker Spanish Refresher course students are given a review of materials covered within the Asbestos Worker Spanish Initial Training course. Review topics include a discussions of the physical characteristics of asbestos and ACMs, the routes of exposure, health effects of exposure, other potential hazards found on construction sites, medical surveillance programs, personal protective equipment (including protective clothing and respiratory protection), asbestos fiber control options, work practices, (including containment construction, use of wet methods and negative air systems, clean-up and disposal, and replacement of removed materials), air sampling techniques and strategies, mini-enclosures, and glovebags. Students review the regulatory requirements of the local, state, and federal agencies involved in the asbestos maintenance, removal, transportation, and disposal industries. Particular emphasis is placed on ensuring that students are familiarized with any changes in the regulations that have been implemented within the last two years. Students are encouraged to share their experiences on asbestos projects and to ask questions regarding specific projects to help them relate the regulatory and legal aspects of the course to their practical experiences on job sites. The course concludes with a review exam. Students are issued an AHERA Spanish Worker's certificate and a MD State Asbestos Spanish Worker License. SaLUT's asbestos training program is accredited in MD, VA, and is recognized by the District of Columbia.

Title of Course:	ASBESTOS INSPECTOR INITIAL TRAINING	**Length of Course:**	24 HOUR
Total Price of Course:	$ 2,401.00	**Minimum Number of Participants:**	7
		Maximum Number of Participants:	25
Price per each additional participant in excess of the minimum			$ 343.00

Description of course: This course trains personnel to perform AHERA compliant asbestos inspections. The course provides 24 hours of training, over a three day period. The course is divided into two distinct phases; classroom instruction and hands-on practical training. Topics covered in the classroom include a description of the physical characteristics of asbestos and ACMs, the routes of exposure, health effects of exposure, a brief discussion of other potential hazards found on construction sites, medical surveillance programs, personal protective equipment (including protective clothing and respiratory protection), and bulk sampling techniques and strategies. Additionally, students are provided with copies of pertinent local, state, and federal guidelines regarding asbestos sampling and inspection. Each guideline is thoroughly reviewed to familiarize the students with the materials. The hands-on portion of the training involves two class projects. During one project students are asked to perform an inspection of the training facility, including identification of suspect materials, collection of detailed data regarding functional areas and homogeneous materials, evaluation of material conditions, determination of number of required or recommended samples, determination of sampling locations, and completion of appropriate laboratory forms required during the submission of samples for analysis. The other project involves taking the class to a nearby building containing asbestos materials. This course concludes with a comprehensive exam. Successful completion of this class results in being issued an AHERA Asbestos Inspector's certificate and a MD State Asbestos Inspector's License.

Title of Course:	ASBESTOS INSPECTOR REFRESHER TRAINING	**Length of Course:**	4 HOUR
Total Price of Course:	$ 480.00	**Minimum Number of Participants:**	7
		Maximum Number of Participants:	25
Price per each additional participant in excess of the minimum			$ 68.00

Description of course: This course provides a review of material covered in the AHERA Inspector Initial Training course. Topics reviewed include a description of the physical characteristics of asbestos and ACMs, the routes of exposure, health effects of exposure, a brief discussion of other potential hazards found on construction sites, medical surveillance programs, personal protective equipment (including protective clothing and respiratory protection), and bulk sampling techniques and strategies. Additionally, students are provided with copies of pertinent local, state, and federal guidelines regarding asbestos sampling and inspection. Each guideline is thoroughly reviewed to familiarize the students with the materials. Special attention is given to updates in the regulatory requirements regarding inspections that have been implemented within the last two years.

This course concludes with a 25 question review examination to evaluate the students understanding of the information provided in class. Successful completion of this class results in the students being issued an AHERA Asbestos Inspector's certificate and a MD State Asbestos Inspector's License. SaLUT's asbestos training program is accredited in MD, VA, and is recognized by the District of Columbia through their reciprocity agreement with the State of Maryland.

Title of Course:	ASBESTOS MANAGEMENT PLANNER INITIAL TRAINING	**Length of Course:**	16 HOUR
Total Price of Course:	$ 882.00	**Minimum Number of Participants:**	5
		Maximum Number of Participants:	25
Price per each additional participant in excess of the minimum			$ 176.00

Description of course: SaLUT's Management Planner Initial Training course is designed to comply with all aspects of AHERA guidelines and incorporates required information from state and local guidelines as well. This course is designed to teach the students to interpret the results of analytical data and inspection documentation and develop management plans for the inspected facilities. Topics covered in this course include evaluation and interpretation of inspection results, hazard assessment, evaluation and selection of control options, a discussion of the relationship of the management planner to other professionals in the asbestos industry, development of Operations and Maintenance plans, and preparation of management plans. Students are issued copies of pertinent state, local, and federal guidelines regarding management plans. Each regulation is thoroughly reviewed with the class to ensure they understand the legal aspects of being a management planner. The course also addresses the financial aspects associated with maintenance, repair, removal, and replacement of ACMs and teaches the students how to make recommendations based on the economic factors that are unique to each project. The course concludes with a comprehensive 50 question exam to evaluate the students understanding of the course. Upon completion of the course each student is issued an AHERA Management Planner certificate and a MD State Asbestos Management Planner's License. SaLUT's asbestos training program is accredited in MD, VA, and is recognized by the District of Columbia.

Title of Course:	ASBESTOS MANAGEMENT PLANNER REFRESHER TRAINING	**Length of Course:**	4 HOUR
Total Price of Course:	$ 588.00	**Minimum Number of Participants:**	5
		Maximum Number of Participants:	25
Price per each additional participant in excess of the minimum			$ 117.00

Description of course: This course provides a review of material covered in the Management Planner Initial Training course. Review topics include interpretation of the results of analytical data and inspection documentation, development of management plans for the inspected facilities, hazard assessment, evaluation and selection of control options, a discussion of the relationship of the management planner to other professionals in the asbestos industry, and development of operations and maintenance plans. Students are issued copies of updated pertinent state, local, and federal guidelines regarding management plans. Each regulation is thoroughly reviewed with the class with particular emphasis placed on changes incorporated into the regulations within the last 2 years. The course also reviews the financial aspects associated with maintenance, repair, removal, and replacement of ACMs. The course concludes with a 25 question review examination to evaluate the students understanding of the course. Upon completion of the course each student is issued an AHERA Management Planner certificate and a MD State Asbestos Management Planner's License.

Title of Course:	HAZWOPER WORKER INITIAL TRAINING IN SPANISH	**Length of Course:**	40 HOURS
Total Price of Course:	$ 2,940.00	**Minimum Number of Participants:**	6
		Maximum Number of Participants:	25
Price per each additional participant in excess of the minimum			$ 490.00

Description of course: SaLUT's HAZWOPER Initial Training in Spanish is a 40 hour, interactive, hands-on training course teaches workers to identify potentially hazardous situations and to ensure worker safety when interacting with hazardous chemicals. The class is taught in Spanish and is divided into 2 distinct phases; classroom instruction and hands-on training. Classroom instruction includes general physical and chemical characteristics of chemicals and how those characteristics create hazardous situations. The class also includes extensive discussions regarding the dynamic between environmental factors and the nature of chemical hazards. Students are taught how temperature, terrain, wind, solubility, and a variety of other factors influence hazardous chemicals to create situations which may threaten the life or health of hazardous waste workers. Particular emphasis is placed on identifying hazardous chemicals and ensuring students are familiar with all available resources to identify, minimize, and eliminate hazardous situations. The students are also taught the legal rights and responsibilities that they are required to comply with under OSHA, EPA, DOT, and other applicable local, state, and federal agencies. These topics include discussions on PPE, Health and Safety Plans, and labeling and transport of hazardous chemicals. The hands-on training provides the students with the opportunity to work with materials commonly associated with a hazardous chemical response situation. All students are required to don the various levels of PPE, and are presented a scenario in which they must identify job-site hazards, chose proper protection, and design a system to clean up a mock-up chemical spill. The course concludes with a comprehensive examination. Successful students are issued a HAZWOPER Spanish Worker certificate & a laminated wallet HAZWOPER Spanish Worker ID card.

Title of Course:	HAZWOPER WORKER REFESHER TRAINING IN SPANISH	**Length of Course:**	8 HOURS
Total Price of Course:	$ 823.00	**Minimum Number of Participants:**	7
		Maximum Number of Participants:	25
Price per each additional participant in excess of the minimum			$ 117.00

Description of course: This course provides a review of the materials covered in the Spanish HAZWOPER worker initial training. The class reviews the general physical and chemical characteristics of chemicals and how those characteristics create hazardous situations. The class also includes discussions regarding the dynamic between environmental factors and the nature of chemical hazards. Review topics include how temperature, terrain, wind, solubility, and a variety of other factors influence hazardous chemicals to create hazardous situations, identifying hazardous chemicals, PPE, Health and Safety Plans, and labeling and transport of hazardous chemicals and ensuring students are familiar with available resources to identify, minimize, and eliminate hazardous situations. The review also includes a discussion of applicable local, state, and federal agencies, concentrating on changes in the regulations which have occurred within the last 2 years. The course concludes with a 50 question review examination to evaluate the students' understanding of the principles covered in the class. Upon successful completion of the class the students are issued a HAZWOPER Spanish Worker certificate and a laminated wallet HAZWOPER Spanish Worker ID card.

Title of Course:	HAZWOPER WORKER INITIAL TRAINING	**Length of Course:**	40 HOURS
Total Price of Course:	$ 2,940.00	**Minimum Number of Participants:**	6
		Maximum Number of Participants:	25
Price per each additional participant in excess of the minimum			$ 490.00

Description of course: SaLUT's HAZWOPER Worker Initial Training is an interactive, hands-on training course that teaches workers to identify potentially hazardous situations and to ensure worker safety when interacting with hazardous chemicals. The training is divided into 2 distinct phases; classroom instruction and hands-on training. Classroom discussions cover general physical and chemical characteristics of chemicals and how those characteristics create hazardous situations, the dynamic between environmental factors and the nature of chemical hazards, and how temperature, terrain, wind, solubility, and other factors influence hazardous chemicals to create situations which may threaten the life or health of hazardous waste workers. Particular emphasis is placed on identifying hazardous chemicals and ensuring students are familiar with all available resources to identify, minimize, and eliminate hazardous situations. The students are also taught the legal rights and responsibilities that they are required to comply with under OSHA, EPA, DOT, and other applicable local, state, and federal agencies. These topics include discussions on PPE, Health and Safety Plans, and labeling and transport of hazardous chemicals. During hands-on training, students work with materials commonly associated with a hazardous chemical response situation. Students don the various levels of PPE, and are presented a scenario in which they must identify job-site hazards, chose proper protection, and design a system to clean up a mock-up chemical spill. The students design a health and safety plan for the scenario. The course concludes with an examination. Upon successful completion of the class the students are issued a HAZWOPER Worker certificate & a laminated wallet HAZWOPER Worker ID card.

Title of Course:	HAZWOPER WORKER REFESHER TRAINING	**Length of Course:**	8 HOURS
Total Price of Course:	$ 823.00	**Minimum Number of Participants:**	7
		Maximum Number of Participants:	25
Price per each additional participant in excess of the minimum			$ 117.00

Description of course: This course provides a review of the materials covered in the HAZWOPER worker initial training. The class reviews the general physical and chemical characteristics of chemicals and how those characteristics create hazardous situations. The class also includes discussions regarding the dynamic between environmental factors and the nature of chemical hazards. Review topics include how temperature, terrain, wind, solubility, and a variety of other factors influence hazardous chemicals to create hazardous situations, identifying hazardous chemicals, PPE, Health and Safety Plans, and labeling and transport of hazardous chemicals and ensuring students are familiar with available resources to identify, minimize, and eliminate hazardous situations. The review also includes a discussion of applicable local, state, and federal agencies, concentrating on changes in the regulations which have occurred within the last 2 years. The course concludes with a 50 question review examination to evaluate the students' understanding of the principles covered in the class.

Upon successful completion of the class the students are issued a HAZWOPER Worker certificate and a laminated wallet HAZWOPER Worker ID card.

Title of Course:	UNDERGROUND STORAGE TANK TRAINING	**Length of Course:**	40 HOURS
Total Price of Course:	$ 5,880.00	**Minimum Number of Participants:**	10
		Maximum Number of Participants:	25
Price per each additional participant in excess of the minimum			$ 588.00

Description of course: SaLUT's Underground Storage Tank Training Course offers thorough training in all aspects of USTs. The class is divided into two sections, classroom instruction and hands-on training. Topics covered in the classroom instruction include Installation, operations, maintenance, closure, and remediation of USTs. The class familiarizes the students with the terminology, equipment, and challenges associated with USTs. The students are introduced to the relevant local, state, and federal guidelines governing USTs from pre-installation site assessments to the remediation of leaking or defunct tanks. The class includes extensive discussions on how to evaluate the condition of existing USTs. The hands-on training allows students to visit a jobsite where USTs exist in various states and to evaluate those tanks based on the principle covered in the classroom. Students are encouraged to share their professional experiences involving USTs. Upon completion of the class the students are issued an Underground Storage Tank Training certificate.

Title of Course:	ASBESTOS OPERATION AND MAINTENANCE INITIAL TRAINING	**Length of Course:**	16 HOUR
Total Price of Course:	$ 1,543.00	**Minimum Number of Participants:**	7
		Maximum Number of Participants:	25
Price per each additional participant in excess of the minimum			$ 220.00

Description of course: SaLUT's Asbestos Operations and Maintenance (O&M) Initial training is designed to train personnel to perform removals of small quantities of asbestos in the course of other maintenance activities. The course is divided into two phases; classroom instruction and hands-on practical training. Topics covered in the classroom include a description of the physical characteristics of asbestos and ACMs, the routes of exposure, health effects of exposure, a brief discussion of other potential hazards found on construction sites, medical surveillance programs, personal protective equipment (including protective clothing and respiratory protection), and bulk sampling techniques and strategies. Additionally, students are provided with copies of pertinent local, state, and federal guidelines regarding asbestos operations and maintenance. Each guideline is thoroughly reviewed to familiarize the students with the materials. During hands-on training the students are given the opportunity to construct mini-enclosure and glovebag containments. Students then remove a simulated asbestos containing material from within the containments.

This course concludes with a comprehensive 50 question examination to evaluate the students understanding of the information provided in class. Successful completion of this class results in the students being issued an AHERA Asbestos Operations and Maintenance certificate and a MD State Asbestos Operations and Maintenance License. SaLUT's asbestos training program is accredited in MD, VA, and is recognized by the District of Columbia.

Title of Course:	ASBESTOS OPERATION AND MAINTENANCE REFRESHER TRAINING	**Length of Course:**	8 HOURS
Total Price of Course:	$ 480.00	**Minimum Number of Participants:**	7
		Maximum Number of Participants:	25
Price per each additional participant in excess of the minimum			$ 68.00

Description of course: This course provides a review of material covered in the AHERA O&M Initial Training course. Topics covered in the classroom include a description of the physical characteristics of asbestos and ACMs, the routes of exposure, health effects of exposure, a brief discussion of other potential hazards found on construction sites, medical surveillance programs, personal protective equipment (including protective clothing and respiratory protection), and bulk sampling techniques and strategies. Additionally, students are provided with updated copies of pertinent local, state, and federal guidelines regarding asbestos operations and maintenance.

This course concludes with a comprehensive 50 question examination to evaluate the students understanding of the information provided in class. Successful completion of this class results in the students being issued an AHERA Asbestos Operations and Maintenance certificate and a MD State Asbestos Operations and Maintenance License. SaLUT's asbestos training program is accredited in MD, VA, and is recognized by the District of Columbia.

Title of Course:	ASBESTOS PROJECT DESIGNER INITIAL TRAINING	**Length of Course:**	24 HOUR
Total Price of Course:	$1,960.00	**Minimum Number of Participants:**	5
		Maximum Number of Participants:	25
Price per each additional participant in excess of the minimum			$ 392.00

Description of course: SaLUT's Asbestos Project Designer Initial training is designed to provide students with the technical knowledge necessary to write specification for and design asbestos abatement projects. Topics covered in this course include information on asbestos and the health effects of asbestos exposure, protection of abatement project personnel, design of engineering controls, and other safety considerations on construction sites. The class also includes extensive discussions regarding air sampling, working safely within occupied buildings, and suitable replacement materials. Additionally, students are provided with copies of pertinent local, state, and federal guidelines regarding asbestos project design. Each guideline is thoroughly reviewed to familiarize the students with the materials. Students are also taken to a nearby job-site to observe the implementation of project design specifications.

This course concludes with a comprehensive 100 question examination to evaluate the students understanding of the information provided in class. Successful completion of this class results in the students being issued an AHERA Asbestos Project Designer certificate. SaLUT's asbestos training program is accredited in VA and is recognized by the District of Columbia.

Title of Course:	ASBESTOS PROJECT DESIGNER REFRESHER TRAINING	**Length of Course:**	8 HOUR
Total Price of Course:	$ 588.00	**Minimum Number of Participants:**	5
		Maximum Number of Participants:	25
Price per each additional participant in excess of the minimum			$ 117.00

Description of course: SaLUT's Asbestos Project Designer Refresher training provides students with a review of the technical knowledge covered in the Asbestos Project Designer Initial Training course. Review topics covered in this course include information on asbestos and the health effects of asbestos exposure, protection of abatement project personnel, design of engineering controls, and other safety considerations on construction sites. The class also includes extensive discussions regarding air sampling, working safely within occupied buildings, and suitable replacement materials. Additionally, students are review pertinent local, state, and federal guidelines regarding asbestos project design, with special attention given to regulations updated within the last 2 years.

This course concludes with a comprehensive 100 question examination to evaluate the students understanding of the information provided in class. Successful completion of this class results in the students being issued an AHERA Asbestos Project Designer certificate. SaLUT's asbestos training program is accredited in VA and is recognized by the District of Columbia.